



# BC Floor Covering Association Sales – Staying on Track

May 20<sup>th</sup> & 27<sup>th</sup>, 2015

8:30am – 12:30pm

## Registration Form

*Sales – Staying on Track: Deal with objections, prepare the customer to buy (qualification) and a strong, soft close. This course is intended for those wanting to take their sales to the next level, Which SHOULD be everyone...Salespeople need to be hungry for the sale and shooting for excellence for themselves and their company.*

*Trainer: Debbie Palmer, more than 25 years of professional experience with time-tested techniques, top sellers, self-motivation and inspiration are expertly presented. Debbie's workshops are designed to inspire and motivate your teams. Tapping into the purpose and self-rewards within each individual to excel and achieve their own personal success and that of the organization.*

Company: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ Postal Code: \_\_\_\_\_  
 Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

| Name of Participant<br>(please print clearly) | Name of Participant<br>(please print clearly) |
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### **Payment Information**

\$200 2 day course (\$225 non-members) = \_\_\_\_\_ + (5% GST) Total: \_\_\_\_\_

GST# R121931729

**Method of Payment:** Please bill me (BSIA members only) \_\_\_\_\_ Cheque Enclosed \_\_\_\_\_  
 Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ Card # \_\_\_\_\_ Exp Date: \_\_\_\_\_

Signature \_\_\_\_\_

**Please return registration form with payment enclosed or fax / email back to:  
 #2 – 19299 94<sup>th</sup> Avenue Surrey, BC V4N 4E6 Fax: 604-881-4744 Email: info@bcfca.com**